



Cubicles Office Environments (COE), a dealership out of Carlsbad California, was asked to provide a privacy enhancing solution for a work group at a large biotech company they had been working with for over 5 years. However, like many projects brought to Obex, there were unique aspects of this project that would require more than a cookie-cutter solution. For one, some of the workstations the client had purchased prior to COE becoming the dealer of choice. This meant that going back to the original dealer or manufacturer to tear down and reinstall taller panels would have been both a giant headache and cost prohibitive for the end client. To challenge further, the original cubicles had differing heights on the same cubes, So COE and Obex had to get inventive.



“Obex and COE flexed their creative muscle and supplied us with cost-effective panel extenders of 2 different heights that not only leveled the cubicle heights and created more visual and sound privacy, they also matched our existing panel color scheme. You would never know these are aftermarket extenders,”



said the Biotech company facility manager. “The universal cubicle wall extensions provided by Obex were not only the perfect solution to raising the height, they were the **only solution in the market,**” followed COE representative Sam Bedoy. “The fact that the brackets will work on any panel system allowed us to provide a solution to our client ensuring they didn’t have to go back to the original dealer to

get taller cubicle walls. The project was much more economical compared to replacing the existing walls, and by solving our clients problem we made our dealership more valuable to them going forward.”

